

# Lions Mobile Sight & Hearing Unit

## Annual Report 2008-2009

### Bottom Line Up Front – We Had a Wonderful Year!

The Lions Mobile Sight & Hearing Unit (LMSHU) has had a spectacular year marked with many accomplishments and first time achievements. Our principal accomplishment, of course, is providing excellent service to the Lion Clubs of our district in support of Sight, Hearing, and Blood Sugar screening. In the past Lion's year we have made 54 trips in the van, covering over 5,100 miles supporting 33 clubs. On those trips we have screened 5,099 individuals and referred 1293 of them to further medical care, often with the financial and moral support of our Lion Clubs. It is the unwavering and enthusiastic support of the Lion Clubs of District 24-D that makes the LMSHU the success that it is.

### Fiscal Performance ...

LMSHU remains firmly "in the black". We maintain two funds – our general fund and a van replacement fund. We remain committed to devoting club donations to the van replacement fund, unless we are specifically directed by the donating club to use them for operations or maintenance. The table below summarizes the status of those funds:

<b>General Fund:</b>		<b>Replacement Fund:</b>	
<b>Balance 1 July 2008</b>	<b>\$6,812.42</b>	<b>Balance 1 July 2008</b>	<b>\$17,386.77</b>
Donations	\$1,830.00	Pledged Donations	\$8,185.00
Grants	\$4,921.00	Other Donations	\$4,103.00
Fundraising	\$278.03	Interest & Dividends	\$846.93
Use Fees	\$10,817.40		
Rents	\$716.84		
Operations	\$5,957.56	Expenditures	\$0.00
Van Maintenance	\$8,066.20		
Bldg Maintenance	\$2,172.45		
Equipment maintenance	\$5,888.26		
Administration	\$145.93		
<b>Balance 30 June 2009</b>	<b>\$1,903.60</b>	<b>Balance 30 June 2009</b>	<b>\$30,521.70</b>

### Fundraising ...

LMSHU has instituted several fundraising programs over the past year, beyond the usual generous donation of our clubs. First is the Pledge program, under which we ask clubs to pledge an amount their budgets can support annually for a period of ten years. The goal of this program is to allow us to forecast those donations to our expected van replacement date and better estimate our progress towards meeting that cost. Hand-in-hand with that program is our policy of granting one free days use of the van for one-time donations of \$500 or more – a policy that we will be extending into

the next Lions Year. Second is our participation in the Combined Federal Campaign (CFC). We successfully gained entry into the CFC on the Southside during this Lion's Year, and have just started collecting from that. In the coming Lion's Year we will be in both the Southside and Peninsula campaigns with the same organization ID number – 65444. Third is our drive to commit the MVP card charity contributions (from Food Lion grocers) of as many people as we can to the LMSHU.

In the coming year, one of our goals is to gain participation in the Commonwealth of Virginia Campaign (CVC) – the state employee equivalent of the CFC.

### **Keeping the Van running ...**

The S&H Van is getting older, and the wear and tear of 12 years of service is beginning to become evident. In the past year we have committed many resources – both contributions and from our own funds – to repairing, maintaining and upgrading the van. The most visible result of that effort has been the bodywork done to repair the damage from numerous incidents over the years. LMSHU went to our insurance – for the first time ever – to complete well over \$20,000 worth of body repairs. Serious deficiencies in the tires, wheels and drive train have been corrected, and the automotive HVAC has been restored to service. Inside the van, new carpet has been laid, ventilation fans repaired, and numerous cabinetry problems fixed. Both of the old Tonometers (“eye pressure machines”) have been replaced with new, fully automatic machines, and all three of the audiometers (“hearing machines”) have been repaired and calibrated.

For the upcoming year, the goals include repair or replacement of the Titmus (visual acuity) machines, addition of blood pressure monitoring equipment, replacement of the shock absorbers, repair of the hydraulic jacks, and repair of the wheel wells where numerous “exploding tire” incidents have torn them up.

### **Mutual Collaboration ...**

LMSHU executed a memorandum of agreement with the Eyeglass Recycling Center (ERC) and the Parades and Floats Committee (PFC) to share LMSHU's building with them. This agreement included the modification of our building to include a new interior space for the ERC, better physical access to the upstairs mezzanine, and adequate space to house a new, much smaller float trailer. In exchange, both the ERC and the PFC pay a small annual rent and a share of the utilities to help support some of LMSHU's administrative costs. We are pleased to report that those modifications have been completed and LMSHU's building is now supporting multiple District 24-D activities as well as housing its own operation.

### **Summary ...**

It has been a tumultuous, ground-breaking, and very successful year for the Lions Mobile Sight & Hearing Unit. We look forward to another exciting and satisfying year of service to our Lions District 24-D and the communities they SERVE.

***Sol Sherfey, President, LMSHU***